JUSTIFICATION AND APPROVAL FOR OTHER THAN FULL AND OPEN COMPETITION

Requisition Number: PR10809090: Renewal Subscription VNET 2725 40 Mb- July 2022 to June 2023

OVERSEAS CONTRACTING ACTIVITIES

1. I recommend that Embassy Djibouti use other than full and open competition for the acquisition of:

   Internet Subscription for 40 megabytes per second (40 Mbps). The estimated cost is $242,407.

2. Nature and/or description of the action being approved.

   Virtual Network Program (VNET) internet renewal subscription for 40Mbps for US Embassy Djibouti.

3. A description of the supplies or services required to meet the agency’s needs.

   This is annual subscription for Virtual Network Program (VNET) internet renewal subscription for 40 Mbps for US Embassy Djibouti.

4. An identification of the statutory authority permitting other than full and open competition. 4

   41 USC 253(c)(1), FAR 6.302-1, Only one responsible source and no other supplies or services will satisfy agency requirements.

5. A demonstration that the proposed contractor’s unique qualifications or the nature of the acquisition requires use of the authority cited (for sole source acquisitions; also required for unusual and compelling urgency where more than one offer will not be solicited).

   Djibouti Telecom is a government owned company and is the sole source for internet and telephone services/lines in Djibouti.
6. A description of efforts made to ensure that offers are solicited from as many potential sources as is practicable.

This will be posted on the Embassy website for 15 days even though this is Djiboutian Government Owned company and there are no other potential bidders.

7. A determination by the Contracting Officer that the anticipated cost to the Government will be fair and reasonable.

Contracting Officer determined that the anticipated cost to the Government would be fair and reasonable. Even if we pursued a satellite provider for our services, no providers will be able to provide the services for the fund available. The average rate per Mbps ranges from $11,000.00 to $12,000.00 with the much slower service. Djibouti Telecom’s rate per Mbps $2,715.25 with a much faster service.

8. A description of the market survey conducted and the results or a statement of the reasons a market survey was not conducted.

No market research possible there is only one source.

9. Any other facts supporting the use of other than full and open competition.

None

10. A listing of sources, if any, that expressed, in writing, an interest in the acquisition.

None

11. A statement of the actions, if any, the agency may take to remove or overcome any barriers to competition before any subsequent acquisition for the supplies or services required.

If another company is allowed by the government to provide the service, we will consider it.
CERTIFICATIONS

I certify that this justification is accurate and contains complete data necessary to support the recommendation for other than full and open competition.

Date: 6/8/2022
Name: Angela Grout
Title: PO
Requirements Office

I certify that this submission is accurate, and that it contains complete information necessary to enable other officials to make an informed recommendation for approval or disapproval.

Date: 6/1/2022
Contracting Officer – James Jewett II